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# The Role of Management Competency in Moderating Organizational Cultural Relations to LPD Performance in Bali Province

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## **ABSTRACT**

This study examines the role of management competence in moderating the relationship between organizational culture and LPD performance. It is hoped that with this model, LPD can optimize everything related to organizational culture and management competence so that it can have positive implications for improving organizational performance. The population of this research is LPD registered and still active in Denpasar City and Badung Regency. The sampling method in this study used the saturated sampling method with a total of 157 samples. This study uses the Structural Equation Modeling (SEM) analysis tool with the SmartPLS version 3.2.9 program used to test the hypothesis.

**Keywords:** Organizational Culture, Management Competence, Organizational Performance

## **INTRODUCTION**

The Village Credit Institution (LPD) is an institution established specifically for the benefit of the welfare of the Pakraman village community, in its activities it only serves and protects the Pakraman village community. LPD has an important role in serving the residents of Pakraman Village, including small, micro and household businesses in Pakraman Village, which meet the expectations of customers, namely simple procedures, fast processes, and proximity to locations. In addition, the reality is that in saving and providing credit, it is not only given to the community where

the LPD operates, but it is also distributed in other Pakraman villages. LPD continues to be developed into a strong and healthy financial institution belonging to Pakraman Village. However, not all LPDs have healthy financial performance. As with the problematic LPD case that occurred in Tabanan Regency. Of the 307 existing LPDs, 60 of them were declared sick. LPD which has been experiencing problems due mismanagement of funds. management of these funds, for example, provides loans to customers outside the village of Perkraman, provides loans without collateral and adds to the weakness of human resources (HR) as LPD managers. The phenomenon of LPD performance which is still low, can be seen in the many that have ensnared LPD cases administrators, both corruption cases and other fraud cases in various regions in Bali.

In today's increasingly competitive conditions, realize organizational to performance there are several factors that considered and known academics and practitioners. One of the factors that influence organizational is organizational performance culture (Soedjono, 2005) and (Brahmasari and 2008). Suprayetno, The organizational culture is the result of various situations related to various organizational problems, one of which is LPD. With the phenomenon of the LPD management scandal and the financial performance that befell the LPD organization, this is a sign or signal that the organizational culture in the LPD is allegedly still low. Considering LPD as a financial institution based on local wisdom, namely Balinese culture based on Tri Hita Karana.

Good performance an organizational goal to be achieved. In general, LPD performance has not been maximized. This is indicated by the presence of several LPDs. whose performance is included in the less healthy category. LPDs really need to have high performance, because LPDs are community financial institutions that exist in rural areas to meet the funding needs of rural communities. If the LPD's performance is good, this will increase the economic development of the community. Likewise, if the performance of the LPD is low, the economic development of the community will also be lower. From the business actor's perspective, in this case the LPD is closely related to the individual performance of the business manager itself.

Several studies related to relationship of organizational culture to organizational performance were carried out by Ozzie and Malelak (2015). Ozzie and Malelak (2015) examined the relationship corporate between culture and organizational commitment to financial performance in financial companies in Surabaya. The results of the study prove that by applying organizational culture can improve the company's financial performance. The various effects of changes that occur as a result of reforms require organizations, both private and government organizations to carry out innovations to face the demands of change and seek to formulate policies that are in line with environmental changes.

The relationship between organizational culture and employee performance is also found in research conducted by Koesmono (2005) which states that organizational culture has a positive influence on employee performance. The results of research by

Schein (2009), Adriaeni and Gustomo (2012) and Alharbi and Alyahya (2013) show a significant relationship between organizational culture and performance that can help improve However, the organizational outcomes. results of research on the relationship between organizational culture employee performance do not always have a positive effect on employee performance. (2009)Giberson et.al proved organizational culture is negatively related to leadership. This finding is also supported by Maabuat (2016).

There are still variations in research findings as a research gap, motivating this research. The inconsistency of research results is thought to be influenced by management competence. In this study, management competence is a moderating variable because organizational culture is an active and living phenomenon where the key to an organization is management competence that shapes and influences organizational culture, how make to decisions. management styles behavioral models in organizations (Morgan, 1997). Leaders also play a central shaping and controlling role organizational culture (Schein, 1992). Although founders had an early role in building organizational culture, culture has been known to change in the later hands of management (Davis, 1985).

In order to develop SMEs, they should pay attention to the managerial competence involved in running their businesses so that LPD as part of SMEs can exist and be able to compete better both nationally and globally. This finding is also supported by Winarno and Yoga (2015) and Baba (2014). That employee performance is influenced by employee competence will impact on organizational have performance. The view of the importance of the role of the factors mentioned above motivates researchers to focus this research. The factors that are considered to affect the organizational performance of LPD are organizational culture and management competence as moderating variables.

# LITERATURE REVIEW RBV Theory

This study uses RBV theory as a explain dynamics basis the organizational performance. Barney (1991) defines that the Resource Based View Theory (RBV) is a framework that emphasizes understanding the sources of sustainable competitive advantage in the company. Barney (1991) explains that resources are a set of factors that are known to be controlled by a company consisting of tangible and intangible assets. One of the intangible assets is intellectual capital, which consists of 1) Human Capital which competence, experience includes Structural Capital education level. 2) Organizational includes Culture, Structure Organizational and Good Corporate Governance. 3) Capital relations include relationships with customers outside the company.

Resource Based View Theory explain how companies can manage and utilize their resources to achieve competitive advantage and improve the performance of a company. In improving performance, companies must manage and utilize intellectual capital, by implementing Organizational Management Culture. Competence.

# The Influence of Organizational Culture on Organizational Performance

Schein (1992) defines organizational culture as the basic pattern of assumptions found, created or developed by a particular group so that the organization learns to deal with and overcome problems that occur due adaptation external and internal integration has that been running. Organizational culture is a value system shared by members of an organization that distinguishes the organization from other organizations. Organizational performance (LPD) is a work achievement and the process of implementing organizational

goals to be achieved. Performance or work performance can be measured through certain measurements, this study uses the Balanced Scorecard method to measure Organizational Performance (LPD).

According to Kaplan and Norton (2000) Balanced Scorecard consists of 2 words Balanced which means balanced where employee performance is measured in a balanced way and Scoredcard which means score, from the actual performance results and is viewed with 2 aspects, namely short term and long term, financial and non-financial. The balanced scorecard consists of four perspectives, namely finance, customers, Internal Business Processes, Learning and Growth.

H1: organizational culture has a positive effect on organizational performance.

# Interaction of Management Competence in Moderating Cultural Relations Organization Against Organizational Performance

Boyatzis (1982) defines competence as a human ability to behave by fulfilling job requirements within the parameters given by the organizational environment to achieve the desired results. Competence is knowledge of skills and abilities that are part of a person's self, so that a person can perform cognitive and effective behavior. Increasing managerial competence is very important in supporting work ability and determining the level of performance produced.

H2: management competence is able to strengthen the relationship of organizational culture to organizational performance.

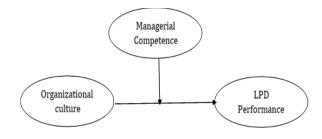


Figure.1 Research concept framework

#### **MATERIALS & METHODS**

The population of this study were all LPDs registered in Bali Province. We are only focus at Denpasar City and Badung Regency, amounting to 157. The sampling method in this study used the saturated sampling method. Data was collected by distributing questionnaires to 157 LPD in Denpasar City and Badung Regency. The construct in this research model as follows Tabel 2.

**Table 1 Sampling Distribution** 

No	Kecamatan	Jumlah LPD
1	Denpasar Barat	2
2	Denpasar Timur	12
3	Denpasar Selatan	11
4	Denpasar Utara	10
5.	Abiansemal	34
6	Petang	27
7	Mengwi	38
8	Kuta Tengah dan Selatan	28
Total		157
	·	

Table 2 variable Measurement

Construct	Definition	Item	Source
Organizational	As shared basic values (various	1) ensuring and carrying out LPD business ethics well, 2)	Suparta
Culture	norms, ethics, beliefs and rules) that are believed and implemented consistently by each workforce	committed to serving with honesty in serving customers, 3) loyal to LPD, 4) clearly separating LPD finances from finances for personal and 5) provide a decent living for employees in running their business.	(2014)
LPD	The readiness of LPD managers in	1) educational background related to banking or economics to	Suparta
Management	facing competition to achieve goals	promote and manage LPD, 2) a certain value system or honesty	(2014)
Competence	in accordance with the field of business they are engaged in	to manage LPD, 3) management knowledge and its application to support LPD management, 4) financial skills to support LPD	
		management	
Organizational	The work achieved by the LPD that	1) the existence of their business is always maintained, 2)	Suparta
Performance	can guarantee the achievement of the LPD's goals in developing the	efficiency in running the LPD, 3) the volume of their business always increases from time to time, 4) LPD profits always	(2014)
	business	increase, and 5) LPD profits are invested in LPD progress	

The data analysis method used in this study is the structural equation model using the SmartPLS program. 3.0. Structural Equation Models (SEM) are statistical techniques that allow the simultaneous testing of a relatively complex series of relationships. A complete SEM model basically consists of a Measurement Model and a Structural Measurement Model aimed at confirming a dimension or factor based on its empirical indicators. Structural Model is a model regarding the structure of the relationship that forms or explains causality between factors. To create a complete model, the following steps need to be performed. 1) Development of theory-based models, 2) Development of path diagrams to show causality relationships, 3) Conversion of flowcharts into a series of structural equations and measurement specifications, 4) Selection of the input matrix and estimation techniques for the built model, 5) Assess identification problems, Model evaluation. 6) 7) Interpretation and Modification of the model.

#### **RESULT**

#### **Characteristics of respondents**

The distribution of this research questionnaire began at the beginning of May 2021 until August 2021. The distribution was carried out using the services of a numerator who went directly to the sample where the LPD operated. There are 157 questionnaires distributed by researchers. From the distribution of the questionnaires that have been distributed, it can be seen that the results of the questionnaires that were returned and have been filled out completely according to the criteria were 157 questionnaires. Based on the results of the respondents' demographic answers, it be explained that 1) characteristics of the respondents dominated by the age of 41-50 years as many as 60 people or 38.22%. 2) the characteristics of the respondent's education level are dominated by Diploma education levels as much as 57 or 36.13%, 3) the gender characteristics of the respondents are dominated by males as many as 147 people or around 93.63%.

# **Measurement Model and Construct Validity**

Tabel 3. Measurement Model

Variabel	Loading	α	CR	AVE
Organizational Culture		0,730	0,840	0,637
X1.2	0,808			
X1.3	0,774			
X1.4	0,812			
LPD Management		0,706	0,810	0,519
Competence				
M.1	0,702			
M.2	0,816			
M.3	0,712			
M.4	0,737			
LPD Performance		0,718	0,797	0,568
Y2	0,733			
Y3	0,804			
Y4	0,721			

**Table 4 Discriminant Validity** 

Variabel	Organiz ational Culture	LPD Manag ement Compet ence	Org*C omp.	LPD Perfor mance
Organizational Culture	(0,798)			
LPD Management Competence	0,670	(0,721)		
Org*Comp	0,006	0,145	(1,000)	
LPD Performance	0,591	0,443	0,154	(0,754)

Notes. The diagonal value (in brackets) is the square root of the AVE, the value below the diagonal is the correlation between variables.

We perform various forms of testing related to the psychometric properties of the

measurement model. The instrument used in this study was assessed from convergent reliability and discriminant validity, validity. First, confirmatory factor analysis (CFA) was performed for all latent variables in the structural model. The results of the CFA test in Table 3 show good convergent validity, this is indicated by all indicators having an outer loading above 0.70 and an AVE value of at least 0.50 as suggested (Hair et al., 2016). Second, the reliability of the measurement model (reliability) can be assessed from Cronbach alpha (a) and composite reliability (CR) exceeding the lower threshold of 0.70 as suggested by Hair et al., (2016). Thus, the variables in this study are considered quite reliable (Hair et al., 2016). Third, to test discriminant validity, we tested the value of the square root of the Average Variance Extracted (AVE). To meet good discriminant validity, the square root of the AVE for each variable must be higher than the correlation between that variable and other variables in the model (Fornell & Larcker, 1981). The results of the discriminant validity test in Table 4 show that all of the above requirements have been met.

## **Structural Model Testing**

Table 5 Path analysis and statistical testing

Tubic & Lutin unarysis and statistical testing				
	Coefficient	T Count	P Values	Information
Organizational culture ->LPD Performance	0.557	5,691	0.000	Significant
Managerial Competence ->LPD Performance	0.049	0.482	0.630	Not significant
Org Culture**Comp->LPD Performance	0.159	1.560	0.119	Not significant

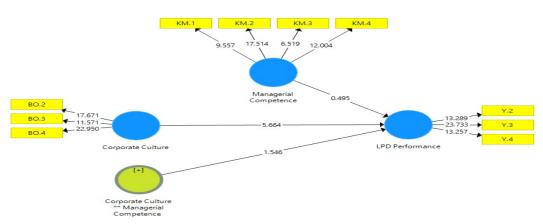


Figure 2 path coefficient test results

In PLS analysis, structural model testing is performed by testing the structural

path and R2 scores of endogenous variables to assess the explanatory power of the

structural model. The bootstrap procedure was carried out with 400 cases and 5,000 resampling used to test the significance of all pathways in the research model (Hair et al., 2016). The results of the structural model are shown in Figure 2. The results show that the model is able to explain 37.3% of the variation in LPD performance. Bootstrap results show that hypothesis 1 is supported. To support hypothesis organizational culture has a significant positive effect on LPD performance ( $\beta$  = 0.557, p < 0.000). In contrast to hypothesis 2, the interaction of organizational culture with management competence is not able to significantly improve LPD performance (B = 0.159, p = 0.119 > 0.05).

### **DISCUSSION**

Organizational culture has a positive 0.557 organizational effect on performance the relationship and significant at the 0.05 level with a t-statistic value of 5.691 which is greater than the ttable value of 1.96, it can be concluded that increasing variations in the role organizational culture can significantly increase LPD performance hypothesis 1 is supported in this study. The hypothesis support of 1 (H1)confirmed the successfully role organizational culture theory that a strong organizational culture can increase company productivity and ultimately increase company performance. The results of this study support the results of previous studies from Koesmono (2005), Schein (2009), Adriaeni and Gustomo (2012) and Alharbi and Alyahya (2013).

The interaction of organizational culture with managerial competence has a positive effect of 0.159 on perceived usefulness and the relationship is not significant at the 0.05 level with a t-statistic value of 1.560 smaller than the t-table value of 1.96, it can be concluded that the increasing variation in the role of interaction organizational culture with managerial competence of LPD managers has not been able to significantly improve LPD

performance so that hypothesis 2 is not supported in this study. This can be justified that the LPD in Bali has a special uniqueness in the selection administrators, namely the consequence of the pararem or the result of the decision in the traditional village that the customary traditional chief or prajuru automatically LPD becomes the administrator regardless of the competence of the traditional prajuru.

#### **CONCLUSION**

The results of this study prove organizational empirically that LPD performance is influenced by organizational culture but when organizational culture interacts with management competence, this relationship is not significantly able to improve organizational performance or in other words management competence is not a moderator of the relationship between organizational culture and LPD organizational performance. in Denpasar City and Badung Regency.

This study provides practical implications for the importance of organizational culture and competence in order to improve LPD organizational performance. Taking this into account, the results of this study can be used by the LPD supervisory apparatus to pay more attention to the competence of LPD management.

This study has several limitations, namely the research has a generalization aspect because it only applies in Denpasar City and Badung Regency. Further research can develop samples not only in Denpasar City and Badung Regency but also in all regencies or cities in Bali province considering Bali as a world tourist destination supported by strong customs based on the local wisdom economy, namely LPD, so the problems in LPD are not only occurred in the two districts alone. In addition, local wisdom variables can also be developed which can later be suspected as variables that affect the performance of LPD organizations such as Tri Hita Karana

and leadership aspects of Asta Brata and Catur Purusa Artha.

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